

# RFP 23-014 Multi-Step Evaluation Process Results

## STAGE 1 - BIOLOGY

Stage 1 - February 3, 2023

For this stage, the district selection committee evaluated the Curricular/Design Requirements, Digital Resources/Tools, and qualifications, experience, and support sections. The Committee did not consider fee proposals at this stage.

### ✓ Agencies Selected to Advance to Stage 2 & 3

- **McGraw-Hill Education (88.1)**
- **Discovery (77.9)**
- **Savaas (68.8)**

### X Agencies Not Selected to Advance to Stage 2 & 3

- HMH (46.8)
- Cengage (28.8)

### Stage 1

Category	Weight
Curricular/Design Requirements	60%
Digital Resources/Tools	35%
Agency Qualifications, Experience, and Support	5%

# BIOLOGY - Selected to Advance to Stage 2 and Stage 3

McGraw Hill	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	52.5	60	88.1
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	30.6	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Discovery	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	40.5	60	77.9
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	32.4	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Savaas	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	37.5	60	68.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	26.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

**BIOLOGY - Not Selected to Advance to Stage 2 and Stage 3**

HMH	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	22.5	60	46.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	19.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Cengage	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	15	60	28.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	8.8	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

# RFP 23-014 Multi-Step Evaluation Process Results

## STAGE 1 - EARTH/SPACE

Stage 1 - February 3, 2023

For this stage, the district selection committee evaluated the Curricular/Design Requirements, Digital Resources/Tools, and qualifications, experience, and support sections. The Committee did not consider fee proposals at this stage.

✓ **Agencies Selected to Advance to Stage 2 & 3**

- **McGraw-Hill Education (92.6)**
- **Discovery (74.9)**

X **Agencies Not Selected to Advance to Stage 2 & 3**

- HMH (46.8)
- Cengage (43.8)

**Stage 1**

Category	Weight
Curricular/Design Requirements	60%
Digital Resources/Tools	35%
Agency Qualifications, Experience, and Support	5%

## EARTH/SPACE - Selected to Advance to Stage 2 and Stage 3

McGraw Hill	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	57	60	92.6
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	30.6	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Discovery	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	37.5	60	74.9
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	32.4	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

## EARTH/SPACE - Not Selected to Advance to Stage 2 and Stage 3

HMH	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	22.5	60	46.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	19.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Cengage	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	30	60	43.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	8.8	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

# RFP 23-014 Multi-Step Evaluation Process Results

## STAGE 1 - CHEMISTRY

Stage 1 - February 3, 2023

For this stage, the district selection committee evaluated the Curricular/Design Requirements, Digital Resources/Tools, and qualifications, experience, and support sections. The Committee did not consider fee proposals at this stage.

### ✓ Agencies Selected to Advance to Stage 2 & 3

- **McGraw-Hill Education (88.1)**
- **Discovery (74.9)**
- **Savaas (71.8)**

### X Agencies Not Selected to Advance to Stage 2 & 3

- Cengage (52.5)
- HMH (46.8)
- MacMillen Holdings (35.6)

### Stage 1

Category	Weight
Curricular/Design Requirements	60%
Digital Resources/Tools	35%
Agency Qualifications, Experience, and Support	5%

## CHEMISTRY - Selected to Advance to Stage 2 and Stage 3

McGraw Hill	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	52.5	60	
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	30.6	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Discovery	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	37.5	60	
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	32.4	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Savaas	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	40.5	60	71.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	26.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

CHEMISTRY - Not Selected to Advance to Stage 2 and Stage 3

Cengage	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	30	60	52.5
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	17.5	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

HMH	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	22.5	60	46.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	19.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

MacMillen Holdings	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	15	60	35.6
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	17.5	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	3.1	5	

# RFP 23-014 Multi-Step Evaluation Process Results

## STAGE 1 - PHYSICS

Stage 1 - February 3, 2023

For this stage, the district selection committee evaluated the Curricular/Design Requirements, Digital Resources/Tools, and qualifications, experience, and support sections. The Committee did not consider fee proposals at this stage.

### ✓ Agencies Selected to Advance to Stage 2 & 3

- **McGraw-Hill Education (88.1)**
- **Discovery (74.9)**
- **Savaas (70.3)**

### X Agencies Not Selected to Advance to Stage 2 & 3

- **HMH (46.8)**

### Stage 1

Category	Weight
Curricular/Design Requirements	60%
Digital Resources/Tools	35%
Agency Qualifications, Experience, and Support	5%

# PHYSICS - Selected to Advance to Stage 2 and Stage 3

McGraw Hill	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	52.5	60	88.1
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	30.6	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Discovery	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	37.5	60	74.9
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	32.4	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

Savaas	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	39	60	70.3
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	26.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	

**PHYSICS - Not Selected to Advance to Stage 2 and Stage 3**

HMH	Overall Rating				Score	Possible	SCORE
Curricular/Design Requirements	Highly Effective	Effective	Somewhat Effective	Not Effective	22.5	60	46.8
Digital Resources/Tools	Highly Effective	Effective	Somewhat Effective	Not Effective	19.3	35	
Qualifications, Experience, and Support	Highly Effective	Effective	Somewhat Effective	Not Effective	5	5	