Response to Scores RFP8-11

All submitting companies supplied an electronic copy of the proposal, an ERATE SPIN number, and were fully qualified except Centurylink. This document is to explain the scores, which were given for each category. The scoring committee was comprised of three District employees.

The Fee score was calculated by taking the lowest fee as the starting point. We then ran the formula of "(lowest fee / proposed fee) * 50". This gives the lowest fee a score of 50 points and a calculated score for the remaining bids.

Proactive Network Solutions Total Score: 73.26

Qualifications: Score 10/10
1. Company is qualified to deliver the product. OSD has ordered from Proactive in the past.

Ability to Satisfy: Score 6.5/10
1. Introduction states that it is comparable, Concern that it is not comparable even though it meets technical needs.
2. Posture and structure of the device
3. Stated that we were getting a 6301f but spec sheet is for a 600d.

Hardware Compatibility: 15/30
1. CVE-2014-2216 security issue is a bit concerning.
2. Not going to be compatible with current Clearpass and Aruba system since it does not run PAN-OS

Cost: 41.76/50
1. Total cost is $404838.00

Centurylink Total Score: NOT RESPONSIVE

Deemed Not Responsive according to the RFP.
1. No electronic copy.
2. Cost proposal not sealed separately as required

EOS Systems Total Score: 32.00

Qualifications: Score 10/10
1. Company is qualified to deliver the product.

Ability to Satisfy: Score 7/10
1. Introduction states that it is comparable, concern that it is not comparable even though it may meet technical needs.
2. Did not provide spec sheet for xg 750 instead provide xg 430/450

Hardware Compatibility: Score 15/30
1. Not going to be compatible with current Clearpass and Aruba system since it does not run PAN-OS
2. Will need to populate expansions modules to accommodate the required ports
3. Trying to verify if the specs can be met. Routing, High Availability, Link Aggression, NAT, and Virtual wire or layer 2 transparent mode

Cost: Not Responsive 0/50
1. Cost proposal deemed non-responsive
2. Did not included pricing for all items requested in the RFP,
    a. 20 transceivers,
    b. Not enough expansion modules quoted
    c. Could not find Filtering and Threat prevention

Compunet Total Score 99.00

Qualifications: Score 10/10
1. Company is qualified to deliver the product.

Ability to Satisfy: Score 9/10
1. Provided a spec sheet for the 5200 series in general
2. No info on what is being bid on

Hardware Compatibility: Score 30/30
1. Bid was on PA 5250 with HA

Cost: Score 50/50
1. Total cost is $338160.00