Support team5x2101Services provided5x15Responsiveness of work plan:5x15Clearly written proposal which indicates an understanding of the key issues, clearly defines deliverables, and the responders ability 2 to meet the demands of fleet management services, as they arise.5x5Past Performance:5x525Demonstrated experience (i.e. proven track record). Positive references indicating successful past performance for districts or other similar local government entities.5x315Standard Contract Provided:5x315The provided contract should be suitable for the services being sought and the relationship between OSD and the company responding to the RFP. The contract should be fair and balanced and should adequately protect OSD's interests. OSD reserves the right to discuss proposed contract terms and negotiate appropriate 4 changes with the successful company.5x155Cost Proposal - based on formula (see phase 4 below).5x630		Criteria	Score (0 - 5)*	Weight	Maximum Points
Qualifications and expertise5x210Support team5x2101 Services provided5x15Responsiveness of work plan:5x15Clearly written proposal which indicates an understanding of the key issues, clearly defines deliverables, and the responders ability 2 to meet the demands of fleet management services, as they arise.5x525Past Performance:5x52525Demonstrated experience (i.e. proven track record). Positive references indicating successful past performance for districts or other similar local government entities.5x315Standard Contract Provided:5x315The provided contract should be suitable for the services being sought and the relationship between OSD and the company responding to the RFP. The contract should be fair and balanced 					
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			5	x1	5
Total Maximum Score Available/100	5 Co:	st Proposal - based on formula (see phase 4 below).	5	x6	30
	To	otal Maximum Score Available			/100

Score (0 – Unacceptable, 5 – Superior)

Cost Proposal	Points	Amount
Merchants Fleet Management	30	23388
Enterprise	28.6089	24525.2
ACME	26.2276	26752

Enterprise highest points awarded for RFP

Enterprise	ACME	Merchants					
Average Points awarded by the 3 reviewers (1-4)							
9.33	8.00	8.67					
9.33	6.67	6.67					
4.67	3.67	4.67					
23.33	19.17	18.33					
13.33	8.50	10.00					
5.00	4.33	4.67					
28.61	26.23	30.00					
93.6089	76.6	83					