

	Criteria	Score (0 - 5)*	Weight	Maximum Points
	Demonstrated qualifications and ability to provide fleet management services:			
	Qualifications and expertise	5	x2	10
	Support team	5	x2	10
1	Services provided	5	x1	5
	Responsiveness of work plan:			
	Clearly written proposal which indicates an understanding of the key issues, clearly defines deliverables, and the responders ability to meet the demands of fleet management services, as they arise.	5	x5	25
	Past Performance:			
	Demonstrated experience (i.e. proven track record). Positive references indicating successful past performance for districts or other similar local government entities.	5	x3	15
	Standard Contract Provided:			
	The provided contract should be suitable for the services being sought and the relationship between OSD and the company responding to the RFP. The contract should be fair and balanced and should adequately protect OSD's interests. OSD reserves the right to discuss proposed contract terms and negotiate appropriate changes with the successful company.	5	x1	5
5	Cost Proposal - based on formula (see phase 4 below).	5	x6	30
Total Maximum Score Available				/100

Score (0 – Unacceptable, 5 – Superior)

Cost Proposal	Points	Amount
Merchants Fleet Management	30	23388
Enterprise	28.6089	24525.2
ACME	26.2276	26752

Enterprise highest points awarded for RFP

Enterprise	ACME	Merchants
Average Points awarded by the 3 reviewers (1-4)		
9.33	8.00	8.67
9.33	6.67	6.67
4.67	3.67	4.67
23.33	19.17	18.33
13.33	8.50	10.00
5.00	4.33	4.67
28.61	26.23	30.00
93.6089	76.6	83